

Local Market Update

A RESEARCH TOOL PROVIDED BY THE CHARLESTON TRIDENT ASSOCIATION OF REALTORS®



Wando/Cainhoy Area

- 54.3% **+ 200.0%** **- 25.3%**

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Area 78

Single-Family Detached

	January			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	25	14	- 44.0%	25	14	- 44.0%
Closed Sales	3	5	+ 66.7%	3	5	+ 66.7%
Median Sales Price*	\$218,000	\$382,724	+ 75.6%	\$218,000	\$382,724	+ 75.6%
Average Sales Price*	\$289,583	\$373,545	+ 29.0%	\$289,583	\$373,545	+ 29.0%
Percent of Original List Price Received*	94.7%	91.4%	- 3.5%	94.7%	91.4%	- 3.5%
Days on Market Until Sale	122	66	- 45.7%	122	66	- 45.7%
Inventory of Homes for Sale	102	92	- 9.8%	--	--	--

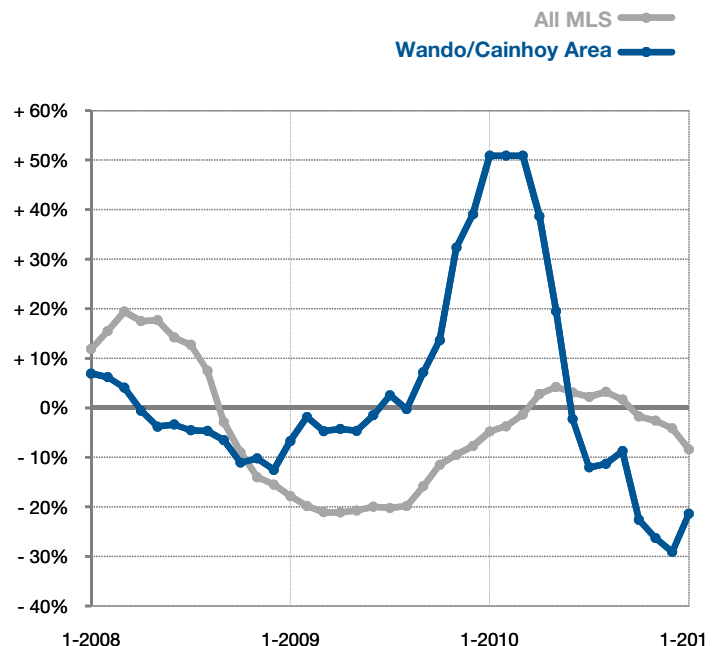
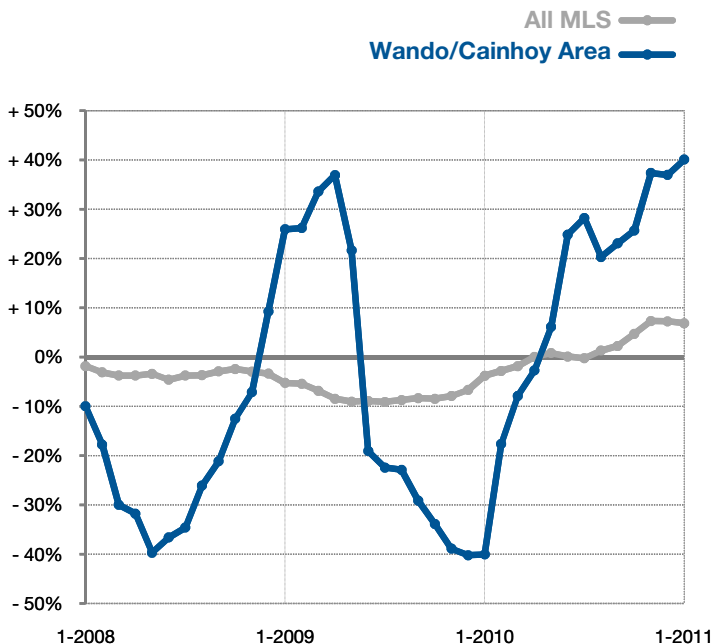
Townhouse-Condo Attached

	January			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	10	2	- 80.0%	10	2	- 80.0%
Closed Sales	0	4	--	0	4	--
Median Sales Price*	\$0	\$110,750	--	\$0	\$110,750	--
Average Sales Price*	\$0	\$111,850	--	\$0	\$111,850	--
Percent of Original List Price Received*	0.0%	95.9%	--	0.0%	95.9%	--
Days on Market Until Sale	0	36	--	0	36	--
Inventory of Homes for Sale	48	20	- 58.3%	--	--	--

Change in Median Sales Price 6-Month Smoothed Average**

Single-Family Detached

Townhouse-Condo Attached



* Does not account for list prices from any previous listing contract or any seller concessions. ** This chart uses a rolling six months of average change in Median Sales Price to account for small sample size. | All data from the Charleston Trident Association of REALTORS®. Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing. Information deemed reliable but not guaranteed. Consult your agent for market specifics.