

# Local Market Updates

A free research tool from the Charleston Trident Association of REALTORS®



## Downtown Charleston

Area 51

### Single-Family Detached

July

Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	31	20	- 35.5%	232	225	- 3.0%
Closed Sales	12	10	- 16.7%	53	91	+ 71.7%
Median Sales Price*	\$527,000	<b>\$452,000</b>	- 14.2%	\$613,500	<b>\$790,000</b>	+ 28.8%
Average Sales Price*	\$1,058,364	<b>\$918,300</b>	- 13.2%	\$1,192,388	<b>\$1,019,268</b>	- 14.5%
Percent of Original List Price Received at Sale*	85.6%	<b>76.5%</b>	- 10.6%	85.2%	<b>83.8%</b>	- 1.7%
Average Days on Market Until Sale	157	<b>320</b>	+ 104.4%	178	<b>217</b>	+ 21.9%
Inventory of Homes for Sale at Month End	306	<b>275</b>	- 10.1%	--	--	--

\*Does not account for list prices from any previous listing contracts or seller concessions

### Townhouse-Condo Attached

July

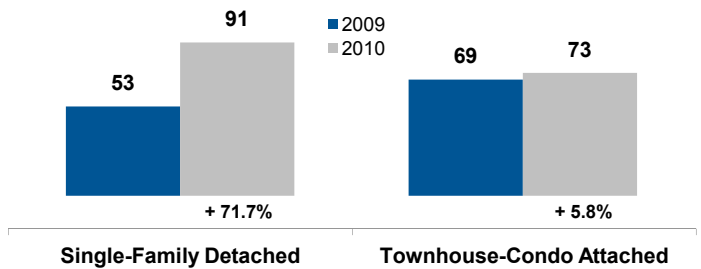
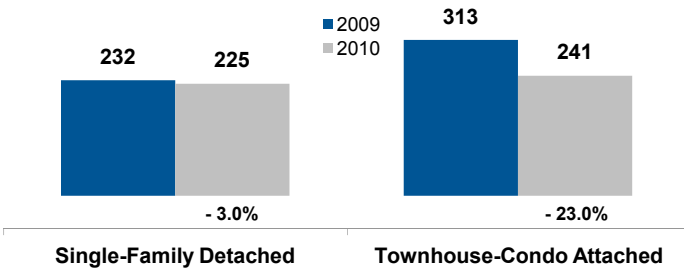
Year to Date

	2009	2010	Change	2009	2010	Change
New Listings	24	19	- 20.8%	313	241	- 23.0%
Closed Sales	6	8	+ 33.3%	69	73	+ 5.8%
Median Sales Price*	\$415,138	<b>\$365,500</b>	- 12.0%	\$424,500	<b>\$423,455</b>	- 0.2%
Average Sales Price*	\$434,713	<b>\$475,713</b>	+ 9.4%	\$677,812	<b>\$516,192</b>	- 23.8%
Percent of Original List Price Received at Sale*	87.7%	<b>81.8%</b>	- 6.7%	85.0%	<b>81.5%</b>	- 4.1%
Average Days on Market Until Sale	251	<b>199</b>	- 21.0%	206	<b>205</b>	- 0.6%
Inventory of Homes for Sale at Month End	458	<b>372</b>	- 18.8%	--	--	--

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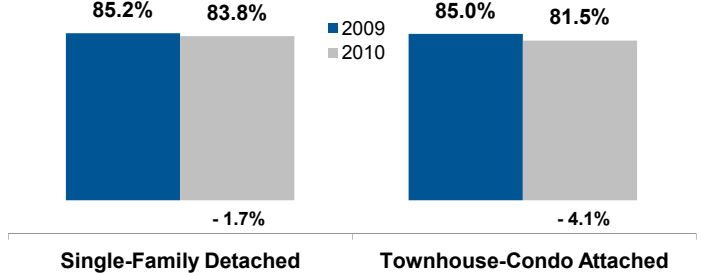
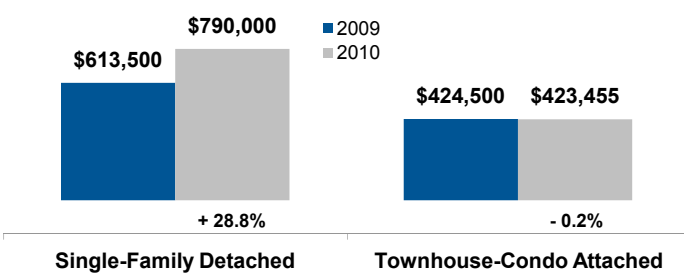
#### YTD New Listings

#### YTD Closed Sales



#### YTD Median Sales Price

#### YTD Percent of Orig. List Price Received



#### YTD Days on Market Until Sale

#### Inventory of Homes for Sale at Month End

