

Local Market Update – February 2011

A RESEARCH TOOL PROVIDED BY THE CHARLESTON TRIDENT ASSOCIATION OF REALTORS®



Colleton County

Area 82

- 14.3% **- 52.9%** **+ 7.7%**

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Single-Family Detached

	February			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	38	36	- 5.3%	85	83	- 2.4%
Closed Sales	17	7	- 58.8%	33	14	- 57.6%
Median Sales Price*	\$75,000	\$55,500	- 26.0%	\$99,900	\$62,250	- 37.7%
Average Sales Price*	\$104,850	\$56,143	- 46.5%	\$118,200	\$75,286	- 36.3%
Percent of Original List Price Received*	86.0%	79.6%	- 7.4%	85.9%	79.0%	- 8.0%
Days on Market Until Sale	146	149	+ 2.1%	195	131	- 33.0%
Inventory of Homes for Sale	289	318	+ 10.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse-Condo Attached

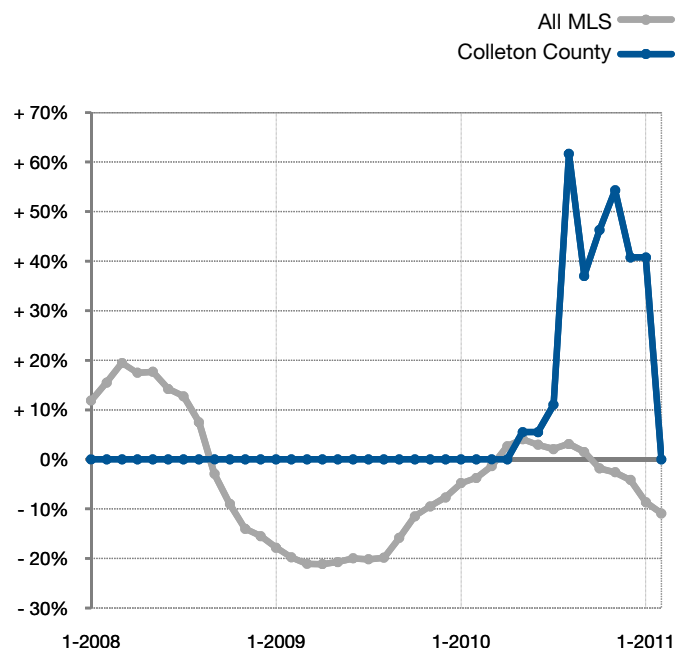
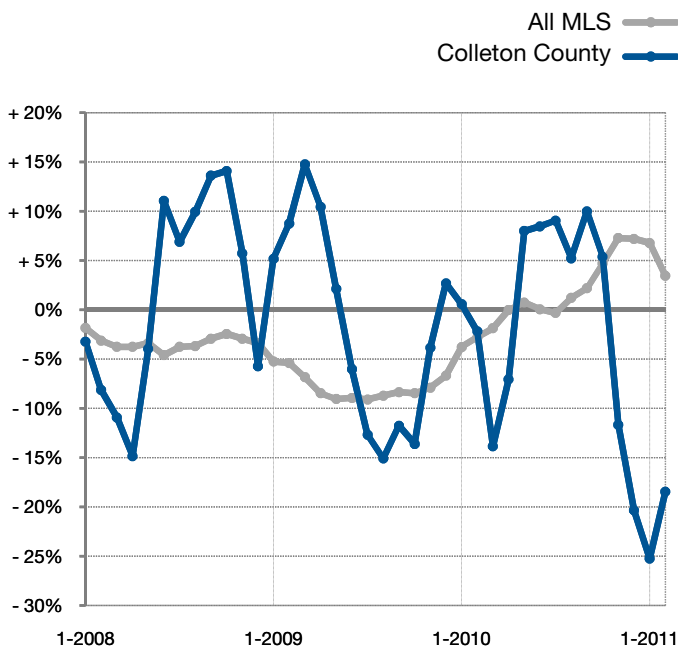
	February			Year to Date		
	2010	2011	+ / -	2010	2011	+ / -
New Listings	4	0	- 100.0%	5	0	- 100.0%
Closed Sales	0	1	--	2	1	- 50.0%
Median Sales Price*	\$0	\$69,000	--	\$67,000	\$69,000	+ 3.0%
Average Sales Price*	\$0	\$69,000	--	\$67,000	\$69,000	+ 3.0%
Percent of Original List Price Received*	0.0%	100.0%	--	97.1%	100.0%	+ 3.0%
Days on Market Until Sale	0	97	--	82	97	+ 18.3%
Inventory of Homes for Sale	10	4	- 60.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Single-Family Detached

Townhouse-Condo Attached



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from the Charleston Trident Association of REALTORS®. | Sponsored by South Carolina REALTORS®. Powered by 10K Research and Marketing. | Information deemed reliable but not guaranteed. Consult your agent for market specifics.